

# HERZLICH WILLKOMMEN!





Platinum  
Solution Partner  
ENTERPRISE

# CATWORKX - BETTER TOGETHER

## GEMEINSAM MEHR ERREICHEN



With more than 20 years of experience, catworkx is one of the largest Atlassian Partners in the whole DACH region (Germany, Austria and Switzerland) and a challenger in the US market.

catworkx has been a Solution Partner and Marketplace Vendor since the very beginning of Atlassian, as well as the first German-speaking Training Partner.

### Our mission:

We enable sustainable value growth of enterprises by linking their teams to the Atlassian platform and frameworks.



Platinum  
Solution Partner  
ENTERPRISE



# THE POWER OF FIVE PARTNERS UNDER ONE ROOF



**>90 M €**  
Atlassian turnover in 2023

**120 M €**  
planned in 2024



**>200 pure Atlassians**  
of 1.250 inside TIMETOACT GROUP

**>26.000 PD**                      **>5.000 PD**  
Consulting / Implementation      Dev / Marketplace

**>6.000 PD**  
Tech. Sales / License Management



**Five countries**

Germany  
Austria  
Switzerland  
USA  
Ukraine  
(and more to come)

**Member of Atlassian PAC**  
and different partner councils

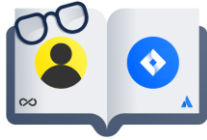


**STAGIL**



**brainbits**

# WHAT DOES THIS MEANS TO OUR CUSTOMERS



## Trainings

Atlassian standard and customized trainings, also for selected Marketplace apps



## Expert Workshops

Broad range of knowledge available for our customers (PM, ITSM, Agile, DevOps and more)



## Solutions

„Best practise“ solution bundles with service packages for a fixed price



## Getting started with Atlassian

Fast track implementation, clear delivery items, fixed price for a Smart Start



## FinOps

New license financial models, license optimization



## 24/7 support

Extended team with integration into the TIMETOACT GROUP – more possibilities for SLAs

# WHAT DOES THIS MEANS TO OUR CUSTOMERS



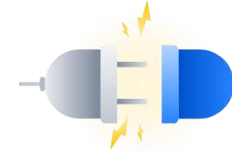
## App Development

More Marketplace Apps with amazing features, custom app development, also for cloud



## Consulting

Scalable projects, also international



## Integration (ERP, PLM)

Integration into legacy systems, with the power of the entire TIMETOACT GROUP



## Cloud Services

SLA based managed services – for the Cloud!



## Managed Hosting

Data Center Hosting on our Teamworkx Cloud – and now on AWS and Azure



## Cloud Migrations

„Best of breed“ competence teams of all merged companies – fast and scalable

# ENTERPRISE POWER

## IT Strategy Partner



SW-Engineering  
Application  
Modernization,  
Cloud  
Transformation

High  
Performance  
Teams for Agile  
Web  
Application  
Development

Atlassian  
Solutions &  
Services  
Agile  
Transformation

Google Cloud  
Platform,  
Workspace,  
Chrome  
Freshworks

Security,  
Identity &  
Access  
Management

Microsoft 365 +  
Azure +  
Dynamics

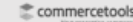
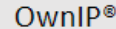
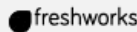
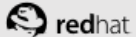
IT  
Modernization  
& Legacy  
Transformation

Enterprise IT  
Consulting &  
Solutions

Commerce &  
Customer  
Experience

SAP Intelligent  
Cloud  
Enterprise

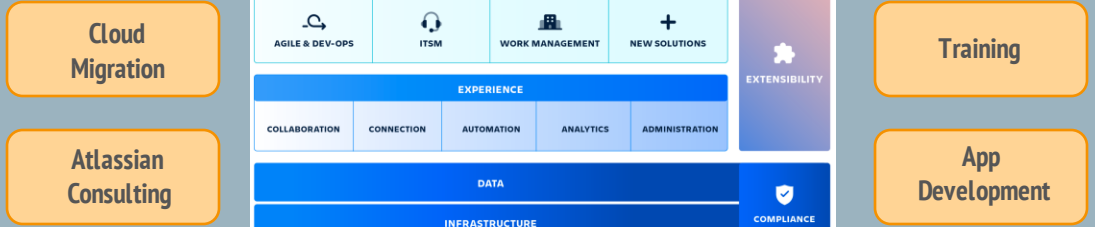
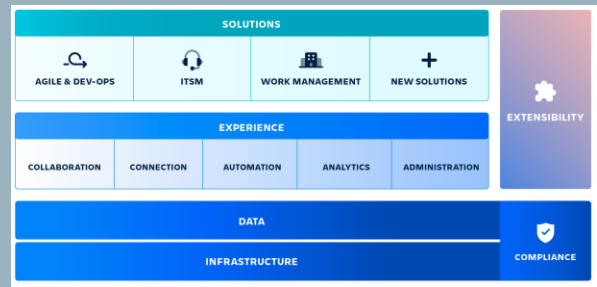
Process &  
Decision  
Automation



small enough to care, BIG ENOUGH TO DELIVER

# EMBEDDED IN A POWERFUL NETWORK

TIMETOACT GROUP







# ATLASSIAN SOLUTION CORNERS'23

BY CATWORKX

**Willkommen!**



**Hermann Ballé**

**People & Culture  
Sales & Account Management**

Seit 1999 Partner, seit 2001  
Geschäftsführer & Gesellschafter

*Im Grunde sind es immer die  
Verbindungen mit Menschen, die  
dem Leben seinen Wert geben.*

*Wilhelm von Humboldt*



**Felix Binsack**

**Strategie & Synergien  
Mergers & Acquisitions**

Hat 1998 die TIMETOACT  
geründet

*Führen heißt  
„zusammen führen“*

*Eigene Erkenntnis*



**Frank Fuchs**

**Chief Financial Officer  
Mergers & Acquisitions**

Seit 2018 Partner, seit 2021  
Geschäftsführer & Gesellschafter

*In Dir muss brennen, was Du in  
anderen entfachen willst!*

*Augustinus*





*better*  
**TOGETHER**





## 1998 – 2003 UNSER ERSTES BÜRO



**2002 – 12 MITARBEITER, 2 AZUBIS, 1 WERKSTUDENT**

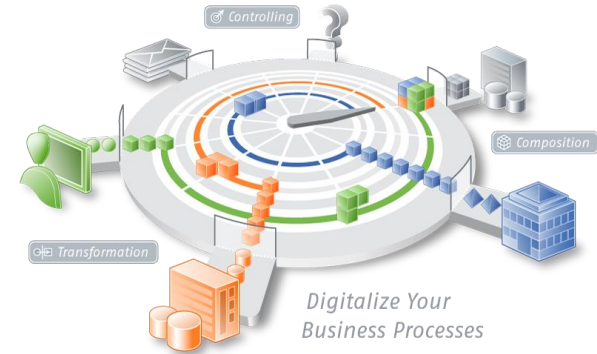


**Die Hälfte der  
Mitarbeiter  
auf dem Foto sind  
auch heute noch  
bei TIMETOACT  
GROUP!**



## 2007 - GRÜNDUNG DER X-INTEGRATE

**X-INTEGRATE**  
Manage Your Business Integration



# 2007 – AKQUISE DER EDCOM GMBH



In Rente

Noch dabei

Noch dabei

Noch dabei

Noch dabei

Noch dabei



# 2013 – NEUER STANDORT IN HAMBURG, GEMEINSAM MIT DEM TEAM DER HOCHBAHN





# NEUE KOMPETENZEN, NEUE STANDORTE



# 2023 – CATWORKX IST DER GRÖßTE ATLISSIAN PARTNER IN DACH





Deutschland

ARS

catworkx

CLOUDPILOT  
S

IPG

novaCapta

PKS



Michael Arbesmeier

Stefan Schäffer

Michael Lürer

Gabriele Zeh

Carsten Hufnagel

Eric Chall

Oliver Palmer

Marcus Schneider

Heidi Schmidt

Roland Zurawka

synaigy

TIMETOACT

TIMETOACTGROUP

Walldorf Consulting

X-INTEGRATE



Joubin Rahimi

David Brockschmidt

Stefan Gierl

Sascha Wadenpohl

Hermann Ballé

Felix Binsack

Frank Fuchs

Hanno Hofmann

Simon Flick

Wolfgang Schmidt



Schweiz

catworkx

IPG

novaCapta

TIMETOACT

Österreich

CLOUDPILOTS

catworkx

IPG

TIMETOACT



Michael Bernhard

Andreas Krupp

Claudio Fuchs

Heinz Süess

Enrico Agustoni

Bernhard Fieglmüller

Alexander Frank

Mike Elfer

Olaf Schermann



# WE CARE. WE DRIVE. WE DELIVER.



Wir modernisieren und integrieren IT-Anwendungen für den gehobenen Mittelstand, Konzerne und öffentliche Einrichtungen, um deren Agilität, Effizienz und Transparenz zu steigern.

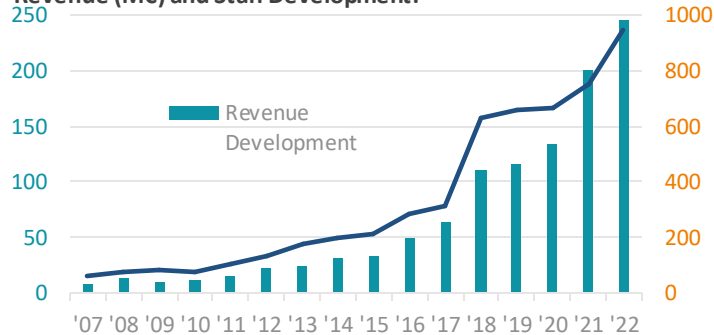
Darüber hinaus gestalten und implementieren wir digitale Business Modelle und eröffnen innovativen Kunden damit neue Marktchancen.

Wir vernetzen die eigene Kompetenz mit Partnern und führenden Herstellern, um passgenaue Lösungen für Kunden zu entwickeln.

Zur TIMETOACT GROUP gehören die IT-Unternehmen ARS, brainbits, catworkx, CLOUDPILOTS, IPG, novaCapta, PKS, synaigy, TIMETOACT, Walldorf Consulting und X-INTEGRATE.

Zusammen beschäftigen wir rund 1200 Mitarbeiter an 17 Standorten in Deutschland, Österreich der Schweiz und der USA sowie Service Hubs in Riga und Kuala Lumpur.

Revenue (M€) and Staff Development:



## Über 1000 Kunden:



## Unsere Top Tier Partner:



small enough to care  
**BIG ENOUGH TO DELIVER**

## Driving Business Innovation & Digital Transformation

Digital & IT-Strategy  
Plan, Build, Run

Applications, Platforms & Strategic Partnerships



# WE CARE. WE DRIVE. WE DELIVER.

DIE BESTE ZEIT ZUM HANDELN IST JETZT. WIR SIND VORANTREIBER UND MACHER.  
MIT LEIDENSCHAFT GESTALTEN WIR PRAGMATISCH INNOVATIVE IT-LÖSUNGEN FÜR UNTERNEHMEN.



## We Care.

### Working together in partnership

As a team we are focused on the objective. We strive for freedom and responsibility.

We share our knowledge and network people, competences and technologies.

So we can deliver the optimum solutions for our customers.



## We Drive.

### Driven to perform

We love to be on the move. Consistency in action is what sets us apart. We make decisions and stand by them and are only satisfied when our customers are satisfied.



## We Deliver.

### Pragmatically innovative

We roll up our sleeves to develop solutions. Always with a focus on what is urgent and what is essential.

This is how we create solutions that really work, and that offer our customers genuine added value.